

About Africa Partners Consulting:

Africa Partners Consulting is a premier project management consulting firm, with experienced project management specialists (10+ years) adept at supervising all processes and procedures that apply to programme conceptualization and design, implementation, monitoring and evaluation in humanitarian development sector. APC has exceptional background researching and conducting assessment to identify community needs and priorities, and aligning the specific gaps from information and data to donor needs, terms and conditions for getting the fund, and following up on application progression. From managing multiple projects through documenting accountability in the use of the funds to providing exemplary customer service that benefits internal and external stakeholders

Experience

APC has undertaken several research and survey, business development services, organization development and strategy, project management and general management consulting for NGOs, government and private sector. The organization has worked with CBOs in designing and implementing programmes that promote resilience of pastoralist communities from effects of climate change including drought through sustainable management of natural resources, peace and security and conservation of wildlife. It has also participated in monitoring and evaluation of environment and natural resource programmes for major donors including USAID, SIDA, EU, DANIDA and UKAID and notably for the ASAL regions of northern Kenya. Africa Partner Consulting, a premier management consulting firm established in 2010 by a group of experienced professionals and registered in November 2019 as a limited company to undertake; 1) FUNDING & PROJECT MANAGEMENT, 2) THIRD PARTY MONITORING, 3) IMPACT EVALUATION & SOCIAL ACCOUNTABILITY and 4) TAX & FINANCIAL MANAGMENT CONSULTANCY by offering technical and management assistance in agribusiness, financial services, enterprise development, community development and food security in order to promote broad-based economic growth and vibrant civil society. We have established a network of professional and business working relationships with the private sector, government ministries and departments, parastatals, international organizations and NGOs based throughout Kenya and the East African Region in general.

Notable Accomplishments:

A. Assessments and Evaluations

- Assessment of Social Performance of Lake Turkana Wind Power Project, Marsabit, September 2021.



Final Assessment Report_LTWP Sep 2021.pdf (Command Line)

- Ecotourism Value Chain Analysis for northern Kenya, December 2020.



Eco-Tourism Value Chain Final Report 17Dec2020.pdf (Command Line)

- Assessment of Conservation Status for the Baringo County Conservancies Association (BCAA) – July 2020 <https://baringoconservancies.co.ke/reports-publications/>



FINAL BCCA PROFILE REPORT-2020 word document (revised 2021..).pdf (Command Line)

- Laikipia Forest Association Strategy Plan, October 2012

B. Fundraising

- Fundraising for the following partners:
 - Kituo Cha Sheria Legal Aid Centre (LAC)
 - Wild Landscape Restoration and Conservation (WLRC)
 - Tegla Loroupe Peace Foundation (TLPF)
 - Light on A Hill Organization (LOAH)
 - Samburu Girls Foundation (SGF)
 - Safari Doctors Initiative (SDI)
 - Pamoja Initiative (PI)
 - Sensitization of Community on Radicalization and Empowerment (SCORES)

What We Do:

A. Proposal Writing & Financial Assistance

Assist businesses, local NGOs, CBOs and local government institutions to :

- ✓ understand contents of a Request For Proposal (RFP), Notice of Funding Opportunity (NOFO), Expression Of Interest (EOI) and tender dossier, how to respond, the pros-cons of preparing and presenting a proposal as a consortium, identifying important decision moments in the planning process of proposal writing, build up
- ✓ present a track record of your experiences and being aware of the building blocks of a good proposal through practical writing of own proposal.
- ✓ provide all information available in the market on all types of funding and assist in making applications albeit facilitating all required administrative and eligibility paperwork.
- ✓ assist in comprehensive understanding of donor priorities and objectives including EU, DANIDA, SIDA, AFD, JICA, all US Federal grants including USAID, their development policies and trends
- ✓ analyze major donors conventions, and declarations relating to development aid and familiarity on how to access the funds.

B. Programme Design and Management

- ✓ understand that programmes are an organization's "life-blood" and therefore, without well-designed and well managed programmes, most organizations cannot achieve their goals, fulfill their missions or see their visions come to reality
- ✓ design and manage programmes, in the face of uncertain and scarce resources, that will epitomize your organizational effectiveness, professionalism, and commitment, thereby convincing donors, governments, communities as well as private sector to "invest" in all aspects of your growth and development.

C. Fundraising Strategy

- ✓ assist in developing a fundraising strategy as a working document that staff and management can use to review and record past successes,

"We blend global thinking with innovative local solutions!"

- ✓ provide future recommendations outlining the actions, timescales and resources that will be implemented to enable the funding needs to be met
- ✓ develop a tool that will focus, prioritize and diversify fundraising activities to meet your organization's financial requirements necessary in attaining its mission and vision.

D. Donor Fund Management

- ✓ Grant Management System- We assist not-for-profit organization identify the most cost-effective and easy to use grant management software to help them manage, distribute and track outcomes both programmatic and financial to ensure compliance with organization policies and donor terms and conditions.
- ✓ Fund Management- APC will take away the headache of managing grant or contractual recipients, staying compliant and expanding capacity

Contacts:

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